### Jordan Sandrini-Cooke

# **Full-Stack Digital Producer**

Portfolio United States LinkedIn

# **PROFESSIONAL SUMMARY**

Innovative Full-Stack Digital Producer with 10+ years experience driving double-digit engagement growth for businesses and optimizing enterprise platforms for 50,000+ global users. Specializing in web development, digital media production, and performance marketing, with experience leading cross-functional teams. Creative professional combining storytelling with data-driven technical expertise to deliver high-impact digital solutions that drive measurable business results.

#### **CORE COMPETENCIES**

#### **Digital Strategy & Production**

Multimedia Content Development Visual Brand Communication Interactive Media Storytelling Cross-Platform Experiences

#### **Technical Implementation**

Web Development (React, WordPress)
Digital Workflow Automation
User Interface Design
Performance Optimization

#### Data-Driven Marketing

Campaign Performance Tracking SEO/SEM Strategies Conversion Rate Optimization User Acquisition & Retention

#### **WORK EXPERIENCE**

# FREELANCE | United States

Digital Media & Automation Specialist | 2024 - Present

- Consult with small businesses on digital presence optimization
- Develop end-to-end workflows leveraging N8N automation for lead generation and client outreach
- Create trend-responsive video content focused on maximizing engagement metrics

# PHOTOFY | Raleigh, NC

**Senior Digital Marketing Analyst** | 2022 – 2023

- Implemented comprehensive marketing automation ecosystem enabling sophisticated push and SMS campaigns
- Built 12 React-based landing pages with persona-driven content that optimized customer journey
- Led website redesign that boosted organic traffic by 10% and increased engagement by 40%
- Executed multi-channel marketing campaigns resulting in 8% higher open rates and 3% increase in CTRs

### **SOUTHERN YANKEE CREATIVE | Cary, NC**

**Experiential Marketing Manager** | 2018 – 2020

- Forged a cohesive brand identity system that catalyzed a 40% upswing in startup lead generation
- Managed productions from concept development to final delivery across six client accounts
- Delivered high-quality video projects securing preferred vendor status for key clients
- Oversaw teams of up to 8 crew and talent while maintaining client satisfaction ratings above 90%

### **BACK HOME PRODUCTIONS | Cary, NC**

**Senior Product Executive** | 2017 – 2018

- Led post-production processes for high-profile clients delivering impactful multimedia content
- Enhanced digital marketing presence increasing inbound client inquiries by 30%
- Managed digital asset library and internal media server, streamlining content organization
- Facilitated cross-functional collaboration as key liaison between creative and technical teams

# AUTOBOX SOFTWARE | Raleigh, NC

Front-End Developer | Support Lead | 2015 - 2018

- Enhanced platform adoption for 50,000+ IBM sellers worldwide managing enterprise accounts
- Boosted website load speeds 250% through technical optimizations
- Achieved power-user ratings over 90% through custom dashboards and responsive interfaces
- Developed interactive demos, case studies, and product explainers that expanded client outreach

### **EDUCATION**

**Rochester Institute of Technology (RIT)** — **Rochester, New York** New Media Design

# **TECHNICAL PROFICIENCIES**

Web & Development: HTML, CSS, JavaScript, PHP, React, MySQL, RESTful APIs, WordPress, Webflow, Shopify

Plus, Figma, Sketch

Creative Software: Adobe Creative Suite, Final Cut Pro, DaVinci Resolve, Canva, Captivate

Marketing & Automation: Google Analytics, Tag Manager, Search Console, SEMRush, ActiveCampaign, MailChimp,

HubSpot, Salesforce Marketing Cloud, CleverTap, N8N

Project Management: Asana, Monday.com, Slack, Agile/Scrum Methodologies

Digital Asset Management: Bynder, DropBox Business, Google Drive

### **LANGUAGES**

English (Native), French (Fluent)